untangle®

UNTANGLE PARTNER PROGRAM

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Untangle's Partner Program enables you to grow your business and extend your product portfolio with network connectivity and security products that are designed with MSPs in mind. By partnering with Untangle, you will have the training, support and resources you need to drive new business, retain key accounts and maximize your revenue opportunities.

- Competitive discounts on our products
- Register key deals with us quickly and easily
- Enjoy expert account management and technical support rapid response
- Ensure a recurring revenue stream with our subscription services
- Take advantage of optional branding and co-branding
- Deploy on your terms with our flexible deployment options which include our hardware, your hardware, virtualized or cloud deployment
- Speed time-to-market with our downloadable trials

untangle AUTHORIZED PARTNER

untangle SILVER PARTNER

untangle GOLD PARTNER

untangle PLATINUM PARTNER

UNTANGLE PARTNER PROGRAM BENEFITS

Benefits	VAR	MSP	MSP Authorized	MSP Silver	MSP Gold	MSP Platinum
Software Discount	✔	✔	✔	✔	✔	✔
Hardware Discount	✔	✔	✔	✔	✔	✔
Centralized Cloud-based Management	✔	✔	✔	✔	✔	✔
Credit Limit (Upon approval)			✔	✔	✔	✔
Sales Support						
Deal Registration (Eligible for additional discount)			✔	✔	✔	✔
Access to Special Promotions			✔	✔	✔	✔
Partner Locator				✔	✔	✔
Pre-sales Project Support			✔	✔	✔	✔
Strategic Account Manager					✔	✔
Technical Support						
Knowledge Base & Forum Support	✔	✔	✔	✔	✔	✔
Online Demo	✔	✔	✔	✔	✔	✔
Prioritized Account Based Support					✔	✔
Marketing Support						
Partner Portal Access	✔	✔	✔	✔	✔	✔
Untangle University/Partner Training	✔	✔	✔	✔	✔	✔
Partner Communications (product and sales information, newsletters, sales promotions and enablement)	✔	✔	✔	✔	✔	✔
Partner Webinar Series - Technical and Sales	✔	✔	✔	✔	✔	✔
Pre-release Product Launch Webinars	✔	✔	✔	✔	✔	✔
Customized Co-brandable Assets						✔
Dedicated Marketing Programs					✔	✔
Partner Advisory Council (invite only)					✔	✔
Product Support						
Flexible Purchase Options	✔	✔	✔	✔	✔	✔
NFR Beta Release Access			✔	✔	✔	✔
Roadmap Visibility from Product Team					✔	✔

UNTANGLE NETWORK SECURITY FRAMEWORK

The Untangle Network Security Framework offers a suite of cloud-managed security and connectivity options that work together to fit the needs of small-to-medium businesses and distributed enterprises. This integrated approach provides IT teams with the ability to ensure protection, monitoring and control across devices, applications, and events, enforcing a consistent security posture over the entire digital attack surface.

Command Center

HQ   NG Firewall   VPN   SD-WAN Router   Remote Sites

INTERNET
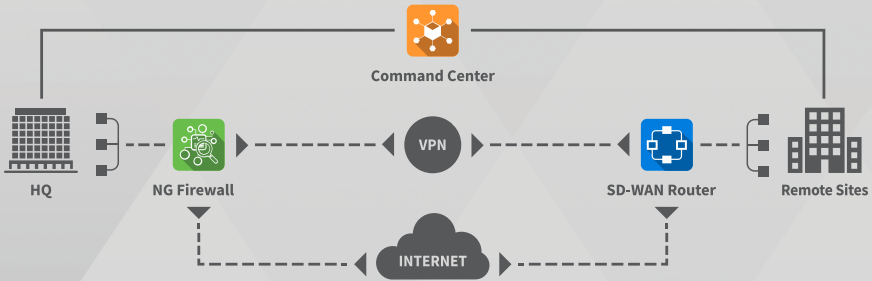
NG Firewall, Untangle's award-winning product, provides a browser-based, responsive and intuitive interface enabling you to quickly gain visibility into the traffic on the network. From content filtering to advanced threat protection, and VPN connectivity, NG Firewall delivers a bulletproof network security platform. NG Firewall can be downloaded and run on your hardware, in a virtual environment, or in the public cloud via Amazon Web Services or Microsoft Azure, giving you ultimate flexibility as to how you deploy.

Untangle SD-WAN Router is a lightweight edge device that optimizes existing Internet bandwidth, improves the performance of business critical applications, and provides secure connectivity, all at a low cost with incredible simplicity. Untangle provides a centrally managed streamlined approach to SD-WAN implementation allowing businesses to take advantage of all the benefits of software-defined networking in a lightweight, plug-and-play network edge device.

Command Center was designed to simplify the lives of administrators who need to manage multiple networks effectively and efficiently. Command Center lets you access your deployments with ease and convenience from any browser. You also get visibility to the devices that are connected to your networks, giving you end-to-end control over what's happening. Real-time firewall, router and endpoint status alerts help with site management and maintaining regulatory compliance.

Untangle offers a range of network security solutions that can help you build out your product portfolios or jump into the rapidly growing network security space.

RECOGNIZED LEADER IN CYBERSECURITY

Add Untangle to your product portfolio and immediately realize the benefits of offering network security solutions to your clients.

Sign up to be a partner today on our website at <u>www.untangle.com/partners</u>

untangle

25 Metro Drive, Ste. 210 • San Jose, CA 95110
+1 (408) 598-4299 • info@untangle.com
untangle.com